

CLOVERDALE HEALTH CARE DISTRICT

Regular Meeting Agenda

August 9, 2021, 7:00 P.M.

126 N. Cloverdale Blvd

IN-PERSON AND VIRTUAL

ROLL CALL: PRESIDENT: DeMartini VICE PRESIDENT: Delsid TREASURER: Martin SECRETARY: HANCHETT
MEMBER: Winter

AGENDA APPROVAL:

PUBLIC COMMENT PERIOD: PUBLIC COMMENT PERIOD PROVIDES TIME FOR MEMBERS OF THE AUDIENCE TO ADDRESS THE BOARD ON MATTERS WHICH DO NOT APPEAR ON TONIGHT'S AGENDA. TIME LIMIT FOR COMMENTS TO THE BOARD ON NON-AGENDIZED ITEMS IS LIMITED TO FIVE MINUTES (GOVERNMENT CODE SECTION 54954.3(b))

ITEMS:

1. Minutes July Meeting-
2. Financial Statement July 2021
3. Managers Report-
4. Approve Amendment to Resolution 01-2003 CLOVERDALE HEALTH CARE DISTRICT
INVESTMENT POLICY - District Minimum Monetary Reserves
5. Status of increased staffing project
6. Review/Approve Solar project for District Office
7. From Members-

Adjourn to Executive Meeting: none

Adjourn to Regular Meeting

Adjourn till August 9 2021

All agenda items, reports, minutes, are available for review at the offices of the Cloverdale Health Care District located at 209 N. Main St. Cloverdale Ca 95425 and are available upon request. Posted per Government Code section 54954.2 07/08/21, Any disabled, handicapped, or other meeting attendees needing special assistance or other accommodations for participation, please contact the business office 24 hrs before the meeting. 707-894-5862.

Cloverdale Health Care District Meeting Minutes – July 12, 2021

Meeting was called to order by President Jim DeMartini at 7:00 pm

Board members: Jim DeMartini, Harry Martin and Al Delsid were present with Tom Hinrichs and Eric Polan. Requirements for a quorum were met.

Meeting agenda and previous minutes were approved by board members present.

Minutes were from May 2021, we did not have a meeting in June.

The Financial Statement of June 2021 was reviewed and discussed – After a few questions, the **Financial Statement was approved.**

Manager's Report:

- Tom Hinrichs mentioned that the County of Sonoma was still being impacted by people testing positive for the Delta variant of the COVID virus.
- \$192,872 in IGT funds have been received. Funds have been deposited into the Capital/Reserve account and the annual contribution of \$25,000 was made to the Ambulance Replacement Fund.
- The Draft Budget provides an opportunity for the District to explore options related to the Staff Reorganization Plan. Three options were presented and the board agreed that Scenario #3 seemed to be the best option – The addition of an additional Full Time Paramedic and a Full Time EMT position. Funding calculations were taken into account of shifting funds from existing part-time positions and expenses. The board place a motion to select Scenario #3. First by J.DeMartini, Second by Al Delsid – Motion Passed

Approval of Resolution 21-03 –Allows the Sonoma County Tax Assessor to assess each parcel at a fee of \$36.00 totaling a direct charge of \$154,300.00 for Tax Year 2021-2022. First by: Harry Martin, 2nd by Al Delsid – Motion to approve was passed.

Draft Budget: Draft Budget was proposed and discussed. Jim DeMartini made a motion to approve the Draft Budget: A First by Harry Martin and Second by Jim DeMartini on the motion. Approved by Board members present.

From Members: N/A

Meeting was adjourned at 7:55 pm

Al Delsid
Vice-President

CLOVERDALE AMBULANCE

Balance Sheet

July 31, 2021

ASSETS

Current Assets

Exchange Bank Bus. Checking	\$	88,395.66
SBA PPP Payment-delete		54,129.90
RESERVE/CAPITAL ACCT		466,076.60
Ambulance Replacment Savings		211,046.02
Accounts Receivable Ambulance		198,126.27
Reserve for Doubtful Accts.		6,517.29
Prepaid insurance		9,108.17
Accum depreciation - Equipment		346,441.41
Medical Director		500.00
SBA PPP Payment		(16,807.67)

Total Current Assets		1,363,533.65
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Property and Equipment

Land	17,789.00
Ambulance and Equipment	115,607.00
Furniture and fixtures	16,563.64
Building and Improvements	323,365.96
A/D - Other Fixed Assets	(373,922.00)

Total Property and Equipment		99,403.60
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Other Assets

Total Other Assets		0.00
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Total Assets	\$	1,462,937.25
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LIABILITIES AND CAPITAL

Current Liabilities

Accounts payable	\$	4,496.15
Accrued retirement benefits		(779.54)
Accrued Interest		57.20
Accrued AFLAC		283.39

Total Current Liabilities		4,057.20
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Long-Term Liabilities

Total Long-Term Liabilities		0.00
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Total Liabilities		4,057.20
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Capital

Fund Balance	731,591.05
Prior Year Profit (Loss)	681,882.57
Net Income	45,406.43

Total Capital		1,458,880.05
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Total Liabilities & Capital	\$	1,462,937.25
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CLOVERDALE AMBULANCE
Income Statement
Compared with Budget
For the One Month Ending July 31, 2021

	Current Month Actual	Current Month Budget	Year to Date Actual	Year to Date Budget	Year to Date Variance
Revenues					
Ambulance Service	\$ 143,215.50	\$ 145,000.00	\$ 143,215.50	\$ 145,000.00	(1,784.50)
Less - Contract Allowances	(41,937.01)	(42,000.00)	(41,937.01)	(42,000.00)	62.99
Property Tax (13)	4,828.59	4,900.00	4,828.59	4,900.00	(71.41)
Special Assessment	4,518.00	4,500.00	4,518.00	4,500.00	18.00
Interest Income	0.00	29.17	0.00	29.17	(29.17)
Other (Income) and Expenses	0.00	0.00	0.00	0.00	0.00
Total Revenues	110,625.08	112,429.17	110,625.08	112,429.17	(1,804.09)
Cost of Sales					
Total Cost of Sales	0.00	0.00	0.00	0.00	0.00
Gross Profit	110,625.08	112,429.17	110,625.08	112,429.17	(1,804.09)
Expenses					
Salaries & Wages	35,199.50	41,427.50	35,199.50	41,427.50	(6,228.00)
Health benefits employer	4,431.60	6,666.67	4,431.60	6,666.67	(2,235.07)
Fuel Expense	1,671.72	2,083.33	1,671.72	2,083.33	(411.61)
Work Comp ACHD	0.00	1,833.33	0.00	1,833.33	(1,833.33)
Payroll Exp UTI/ETT	129.12	130.00	129.12	130.00	(0.88)
Amb Repair Maintenance	5,989.62	5,900.00	5,989.62	5,900.00	89.62
Supplies Patient	1,686.04	2,500.00	1,686.04	2,500.00	(813.96)
Employee Benefits Volunteers	1,861.02	666.67	1,861.02	666.67	1,194.35
Outside Services	747.39	1,333.33	747.39	1,333.33	(585.94)
employer soc. sec.	2,169.25	2,200.00	2,169.25	2,200.00	(30.75)
Employer Medicare	507.36	510.00	507.36	510.00	(2.64)
Capital Equipment	0.00	2,083.33	0.00	2,083.33	(2,083.33)
Utilities	922.62	750.00	922.62	750.00	172.62
Insurance - General	1,583.30	1,916.67	1,583.30	1,916.67	(333.37)
Office expense	2,163.16	2,083.33	2,163.16	2,083.33	79.83
Office Building Repair	(282.00)	166.67	(282.00)	166.67	(448.67)

CLOVERDALE AMBULANCE

Income Statement

Compared with Budget

For the One Month Ending July 31, 2021

	Current Month Actual	Current Month Budget	Year to Date Actual	Year to Date Budget	Year to Date Variance
Payroll Tax FUTA	45.57	50.00	45.57	50.00	(4.43)
Telephone	262.49	291.67	262.49	291.67	(29.18)
Total Expenses	59,087.76	72,592.50	59,087.76	72,592.50	(13,504.74)
Net Income	\$ 51,537.32	\$ 39,836.67	\$ 51,537.32	\$ 39,836.67	11,700.65

STAFF REPORT

August 2021

Manager Report—

Operations- Operationally there were no interruptions, injuries, or mechanical issues. The workforce is steady. See ambulance stats report. Integration of the Operations Manager position continues, successfully.

COVID- Our County is still impacted with people testing positive, mostly the Delta variant. Acute illness is UP however deaths are down Countywide. The staff assumes all patient contacts are COVID positive and we have a 100% compliance rate with PPE usage and no exposure events. The hospital admission rates are up and “wall times” continue to be an operational issue.

The Sonoma County Health Department has issued revised mandates regarding mask usage at work and specific mandates related to Fire/EMS/Law jurisdictions. Effective September 2021 NON vaccinated employees of the mentioned jurisdictions will undergo week testing for COVID-19. He has acquired BinaNOW 15 minute test kits to comply with the order and test at-risk employees should the need arise. We have also activated the Abbott NAVICA tracking software to enter tests, results and to populate the State of California COVID-19 tracking database.

4.) Approval/review requested- The Board requested the addition of language within District documents reflecting recognition of the need and desire for the District to maintain a minimum monetary reserve. The approved target fund amount was set at \$200,000. Section 12.5 Minimum Financial Reserves can be added to the existing District Investment Policy. The section wording proposed is :

The District will maintain reserve funds where required by law, ordinance or bond covenant, or this policy. The primary purpose of the reserve fund is to: establish the target levels of various operating and capital reserve funds, specific to the needs and risks of the District. The District's financial reserve funds and designations of net position comprise various funds established for specific purposes and to reduce certain risks. Collectively, these designations and funds enable the District to operate prudently while allowing for transparency of reserve fund balances. The Reserve/Capital account is maintained as a designation of net position within the District Budget. The purpose of the reserve funds is to provide sufficient funds (working capital) for operations of the District. The reserve should be maintained in an amount equal to \$200,000. Any excess of the net position above the designated amount can be transferred to the Ambulance Replacement Fund or held in the reserve account for future needs.

Staffing reorganization plan -

Background- At the July Board meeting direction and approval was given to staff for the implementation of the increased staffing plan. Staff has started the implementation plan. An internal recruitment offer was sent to the existing workforce for an in-house promotion of a full-time EMT position. Several existing employees applied. Zack Lewis has been offered the position and he has accepted the offer. Staff posted the full-time Paramedic position in several employment outlets. We received several inquiries regarding the full-time position and several inquires for part-time hour availability. As of now, we have not offered any inquiries about the full-time position. However, we have added several more part-time paramedics to the existing roster. At this time we are still seeking the full-time candidate, with the part-time roster seeming to fill the available shifts the full-time position will be an ongoing project.

Solar Project- With the increased staffing model we now are experiencing increases in our utility bills. Staff is now in the station close to 24/7 365 days. The electricity bill in June was \$793 and \$598 in May. The current level of this expenditure is well above our norm and can impact the realization of our budget and operational goals. Please review the attached solar project document and bid. Staffing is seeking approval to enter into the lease option presented.

Cloverdale Ambulance Run Data Report

Runs by City

Scene Incident City Name (eScene.17)	Number of Runs	Percent of Total Runs
City of Cloverdale	92	96.84%
Cloverdale	1	1.05%
Geyserville	1	1.05%
Hopland	1	1.05%
Total: 95		Total: 100.00%

Runs by County

Scene Incident County Name (eScene.21)	Number of Runs	Percent of Total Runs
Sonoma	94	98.95%
Mendocino	1	1.05%
Total: 95		Total: 100.00%

Runs by Day of Week

Incident Day Name	Number of Runs	Percent of Total Runs
Sunday	12	12.63%
Monday	16	16.84%
Tuesday	13	13.68%
Wednesday	10	10.53%
Thursday	13	13.68%
Friday	15	15.79%
Saturday	16	16.84%
Total: 95		Total: 100.00%

Runs by Dispatch Reason

Incident Complaint Reported By Dispatch (eDispatch.01)	Number of Runs	Percent of Total Runs
Sick Person	24	25.26%
Falls	15	15.79%
Breathing Problem	10	10.53%
Abdominal Pain/Problems	9	9.47%
Chest Pain (Non-Traumatic)	6	6.32%
Heart Problems/AICD	3	3.16%
Hemorrhage/Laceration	3	3.16%
Psychiatric Problem/Abnormal Behavior/Suicide Attempt	3	3.16%
Unknown Problem/Person Down	3	3.16%
Back Pain (Non-Traumatic)	2	2.11%
Heat/Cold Exposure	2	2.11%
Overdose/Poisoning/Ingestion	2	2.11%
Pregnancy/Childbirth/Miscarriage	2	2.11%
Traffic/Transportation Incident	2	2.11%
Unconscious/Fainting/Near-Fainting	2	2.11%
Assault	1	1.05%
Cardiac Arrest/Death	1	1.05%
Convulsions/Seizure	1	1.05%
Diabetic Problem	1	1.05%
Medical Alarm	1	1.05%
Stroke/CVA	1	1.05%
Traumatic Injury	1	1.05%
Total: 95		Total: 100.00%

Runs by Provider Impression

Situation Provider Primary Impression (eSituation.11)	Number of Runs	Percent of Total Runs
Pain (G89.1)	12	12.63%
Abdominal Pain / Problems (R10.84)	11	11.58%
Traumatic Injury (T14.90)	7	7.37%

Situation Provider Primary Impression (eSituation.11)	Number of Runs	Percent of Total Runs
	5	5.26%
Altered Level of Consciousness (R41.82)	5	5.26%
Nausea / Vomiting (R11.2)	5	5.26%
Respiratory Distress - Unspecified (J80)	5	5.26%
Weakness (General) (R53.1)	5	5.26%
Anxiety / Emotional Upset (F41.9)	3	3.16%
Chest Pain - Suspected Cardiac (I20.9)	3	3.16%
COVID-19 Pt had contact with positive tested patient (Z20.828)	3	3.16%
Alcohol Intoxication (F10.92)	2	2.11%
Cardiac Dysrhythmia - Bradycardia (R00.1)	2	2.11%
Dehydration (E86.0)	2	2.11%
Diabetic - Hypoglycemia (E13.64)	2	2.11%
Genitourinary System Issue (Urinary) (N39.9)	2	2.11%
Medical Device Related Issue (T82.1)	2	2.11%
Overdose / Poisoning / Ingestion (F19)	2	2.11%
Sepsis (A41.9)	2	2.11%
Syncope/Near Syncope (R55)	2	2.11%
Allergic Reaction (T78.40)	1	1.05%
Behavioral / Psychiatric – Legal Hold (5150) (Z04.6)	1	1.05%
Cardiac Dysrhythmia - Tachycardia (R00.0)	1	1.05%
Chest Pain - Non-cardiac (R07.89)	1	1.05%
Childbirth / Active Labor (O80)	1	1.05%
COVID-19- Suspected- Pt meets criteria (U07.1)	1	1.05%
Headache (R51)	1	1.05%
Hypertension (I10)	1	1.05%
Hypotension (I95.9)	1	1.05%
Newborn (Z38.2)	1	1.05%
No Apparent Illness/Injury (Adult) (Z00.00)	1	1.05%
Respiratory Distress - Bronchospasm (J98.01)	1	1.05%
TIA (G45.9)	1	1.05%
	Total: 95	Total: 100.00%

Procedures Administered

Procedure Performed Description And Code (eProcedures.03)	Number of Times Procedure Administered	Percent of Total Procedures Administered
Electrocardiographic monitoring (46825001)	140	45.16%
Blood Glucose Measurement (302789003)	36	11.61%
Venous Access - IV (392230005)	33	10.65%
Cardiac Monitor - 12 Lead ECG Obtained (268400002)	31	10.00%
Venous Access - Saline Lock (425074000)	23	7.42%
	21	6.77%
Cardiac Monitor - ECG Monitoring (428803005)	7	2.26%
Oxygen Administration -Nasal Cannula (371907003)	5	1.61%
Oxygen Administration - Nonrebreather Mask (371908008)	3	0.97%
Airway - ETCO2 Capnography (425543005)	2	0.65%
Orthostatic Vital Signs (425058005)	2	0.65%
Spinal Motion Restriction - Cervical Collar Applied (49689007)	2	0.65%
Wound Care - General (225358003)	2	0.65%
Airway - Nasopharyngeal (NPA) Insertion (182692007)	1	0.32%
Restraint Applied - Physical (386423001)	1	0.32%
Splinting (79321009)	1	0.32%
	Total: 310	Total: 100.00%

Medications Administered

Medication Given Description And RXCUI Code (eMedications.03)	Number of Times Medication Administered	Percent of Total
	49	31.61%

Medication Given Description And RXCUI Code (eMedications.03)	Number of Times Medication Administered	Percent of Total
Normal saline (125464)	41	26.45%
Fentanyl (4337)	15	9.68%
Ondansetron (26225)	15	9.68%
Oxygen (7806)	12	7.74%
Nitroglycerin (4917)	9	5.81%
Albuterol (435)	3	1.94%
Aspirin (1191)	3	1.94%
Atrovent (151390)	2	1.29%
Ketorolac (35827)	2	1.29%
Diphenhydramine (Benadryl) (3498)	1	0.65%
Epinephrine 1:1,000 (1 mg/mL) (328316)	1	0.65%
Glucose (Oral) (4850)	1	0.65%
Ketamine (6130)	1	0.65%
Total: 155		Total: 100.00%

Average Run Mileage Summary Report

Average Run Mileage to Scene	Minimum Run Mileage to Scene	Maximum Run Mileage To Scene	Average Run Mileage Scene to Destination	Minimum Run Mileage Scene to Destination	Maximum Run Mileage Scene to Destination	Average Run Total Distance	Minimum Run Total Distance	Maximum Run Total Distance	Number of Runs
0.00	0	0	25.56	1	42	0.00	0	0	95

Run Times - Unit Arrived on Scene to Unit Left Scene in Minutes

Incident Unit Arrived On Scene To Unit Left Scene Range In Minutes	Number of Runs	Percent of Total Runs
	14	14.74%
0 to <5	4	4.21%
5 to <10	30	31.58%
10 to <15	24	25.26%
15 to <20	15	15.79%
20 to <25	4	4.21%
25 to <30	2	2.11%
35 to <40	2	2.11%
Total: 95		Total: 100.00%

Run Times - Unit Enroute to Unit Arrived on Scene in Minutes

Incident Unit En Route To Unit Arrived On Scene Range In Minutes	Number of Runs	Percent of Total Runs
	3	3.16%
0 to <5	66	69.47%
5 to <10	20	21.05%
10 to 15	5	5.26%
> 15	1	1.05%
Total: 95		Total: 100.00%

Run Times - Unit Left Scene to Patient Arrived at Destination in Minutes

Incident Unit Left Scene To Patient Arrived At Destination Range In Minutes	Number of Runs	Percent of Total Runs
	17	17.89%
> 15	78	82.11%
Total: 95		Total: 100.00%

Transport Mode from Scene

Disposition Transport Mode From Scene (eDisposition.17)	Number of Runs	Percent of Total Runs
Code 2	75	78.95%
	14	14.74%
Code 3	4	4.21%
Code 2 Upgraded to Code 3	2	2.11%
Total: 95		Total: 100.00%

Response Delay

Response Type Of Response Delay List (eResponse.09)	Number of Runs	Percent of Total Runs
"None/No Delay"	94	98.95%
"Distance"	1	1.05%
Total: 95		Total: 100.00%

Runs by Patient Race

Patient Race List (ePatient.14)	Number of Runs	Percent of Total Runs
White	78	82.11%
Hispanic or Latino	10	10.53%
	5	5.26%
American Indian or Alaska Native, Hispanic or Latino	1	1.05%
Other Race	1	1.05%
Total: 95		Total: 100.00%

Runs by Patient Age Range in Years

Patient Age Range In Years	Number of Runs	Percent of Total Runs
	5	5.26%
< 1	1	1.05%
1 - 9	1	1.05%
10 - 19	3	3.16%
20 - 29	2	2.11%
30 - 39	11	11.58%
40 - 49	8	8.42%
50 - 59	13	13.68%
60 - 69	12	12.63%
70 - 79	11	11.58%
80 - 89	21	22.11%
90 - 99	6	6.32%
100 - 120	1	1.05%
Total: 95		Total: 100.00%

Runs by Destination Name

Disposition Destination Name Delivered Transferred To (eDisposition.01)	Disposition Destination Code Delivered Transferred To (eDisposition.02)	Number of Runs	Percent of Total Runs
		14	14.74%
Healdsburg District Hospital	20157	27	28.42%
Kaiser Permanente - Santa Rosa	20203	20	21.05%
Landing Zone	62315	1	1.05%
Santa Rosa Memorial Hospital	20402	13	13.68%
Sutter Santa Rosa Regional Hospital	20478	20	21.05%
		Total: 95	Total: 100.00%



PREPARED FOR

Thomas Hinrichs

PROPERTY ADDRESS

209 N Main St Cloverdale CA 95425

PROPOSAL ID

dpj27NaTaed

August 2, 2021



EMPOWERED BENEFITS

SUPERIOR SERVICE

- Highest customer ratings
- An Inc. 5000 Fastest Growing Company
- Licensed roofers and electricians
- Highest quality installations

A DECADE OF EXCELLENCE

- Complete in-house team
- 24-hour operations
- Run by engineers
- Personalized project managers

BEST INVESTMENT

- Production guaranteed with equipment
- 25 year roofing penetration warranty
- Customer referral focused
- Free uninstall and reinstall of system*

25 YEARS EQUIPMENT

Backed by LA Solar Group
and the manufacturer.

25 YEARS PRODUCTION

Based on the panel
degradation rate.

25 YEARS LABOR

Replacement and repair
under manufacturer's
warranty.

25 YEARS ROOF

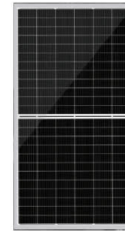
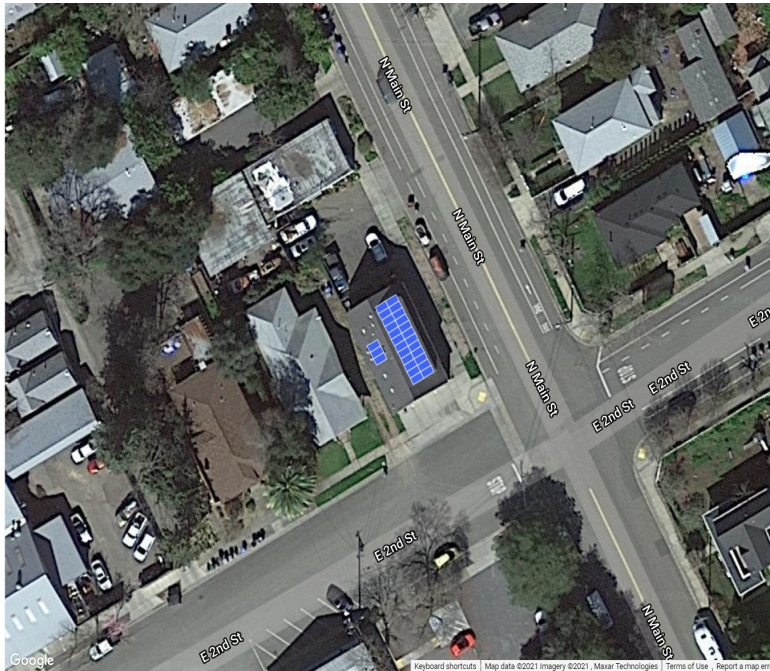
25 years roof leak protection
warranty.

25 YEARS PANELS

Safest long-term warranty
investment for homeowners.

* Free uninstall and reinstall if you give us the chance to take on your roofing job.

SYSTEM DESIGN



PANEL TYPE
27x LA Solar (450 Watts)



INVERTER TYPE
Hoymiles



STORAGE BATTERY
10x Enphase Encharge 10kWh

BEFORE SOLAR INSTALLATION

11,612
Annual Usage
(kWh)

\$3,600
Annual Electricity Cost

\$300
Average Monthly Bill

AFTER SOLAR INSTALLATION

12,150
System Size
(Watts DC)

14,499
Annual Production
kWh

\$16
Estimated Monthly Bill

PAYMENT OPTIONS

Type	Term	Loan Amount	Total Amount	Federal Tax Credit	Net Investment	Rate	Monthly Payment	Monthly Payment
Cash	-	-	\$33,413	\$8,687	\$24,726	-	-	
Lease	LASG Monthly 25 year - 2.9%	-	-	-	-	\$0.17/kWh	\$200	

The financing options above have an initial lower starting payment. A Payment equal to the 26% tax credit (based on the amount financed) is due within 12-18 months (depending of the financing option selected) of your system activation or loan payment is subject to increase. All the monthly payments shown above are after Federal Tax Credit (FTC). The FTC is not guaranteed. Please talk to your tax advisor for more information.



ANNUAL RETURN SUMMARY

Year	Rate	Pre Solar Usage	Pre Solar Bill	Solar Production	Post Solar Bill	Savings
1	\$0.31	11,612	\$3,600	14,499	\$192	\$3,408
2	\$0.31	11,612	\$3,636	14,354	\$194	\$3,442
3	\$0.32	11,612	\$3,672	14,210	\$196	\$3,476
4	\$0.32	11,612	\$3,709	14,068	\$198	\$3,511
5	\$0.32	11,612	\$3,746	13,928	\$200	\$3,546
6	\$0.33	11,612	\$3,783	13,788	\$202	\$3,582
7	\$0.33	11,612	\$3,821	13,651	\$204	\$3,617
8	\$0.33	11,612	\$3,859	13,514	\$206	\$3,654
9	\$0.34	11,612	\$3,898	13,379	\$208	\$3,690
10	\$0.34	11,612	\$3,937	13,245	\$210	\$3,727
11	\$0.34	11,612	\$3,976	13,113	\$212	\$3,764
12	\$0.35	11,612	\$4,016	12,982	\$214	\$3,802
13	\$0.35	11,612	\$4,056	12,969	\$216	\$3,840
14	\$0.35	11,612	\$4,097	12,956	\$219	\$3,878
15	\$0.36	11,612	\$4,138	12,943	\$221	\$3,917
16	\$0.36	11,612	\$4,179	12,930	\$223	\$3,956
17	\$0.36	11,612	\$4,221	12,917	\$225	\$3,996
18	\$0.37	11,612	\$4,263	12,904	\$227	\$4,036
19	\$0.37	11,612	\$4,306	12,891	\$230	\$4,076
20	\$0.37	11,612	\$4,349	12,878	\$232	\$4,117

your Solar Journey

helping you navigate your path to solar energy

